PURCHASING AGENDA ITEM



Hernando County School District

School Board Approval Meeting:			Febi	uary 25, 20	25		
Bid No. 25-556-	18		Bid Title: Charter Bus Services				
Recommend approv	al of this agenda item ur	nder the spe	cific catego	ry below:			
□ Lowest Bid(s) □ Revised Award □ Contract Termination □ Reversed Auction	☐ Request for Proposal(s) ☐ Renewal of Contract on ☐ Amendments to Contract ☐ Piggyback		 ☑ Low Bid(s) Meeting Specification ☐ Sole/Single Source ☐ Extension of Contract ☐ Responsive/Responsible Bidders 			Rejection/Cancellation Re-Award (Partial/Whole) Emergency	
Bid Contract Perio Purchase	d: 02/25/2025 tl	hrough 02/	/24/2027		□ N/A –	One Time	
Contract Type:	☐ Estimated Dollar Amount	☐ Firm, Fix Dollar Amo		☐ Firm, Fixed Unit Prices		ed Unit Prices, s, Fees and/or s	
Renewal Options:	No. of Terms <u>Remaining</u> 3		Length of ch Term (mor		gth of erm (year) 1	□ None	
Rationale/Reason	: Charter Bus Services for u	ıse District W	/ide.				
Bidders Electronically Downloaded From Bidnet Direct Website:	Bids Received: - 10 - 25	No Bids: - 0 -	Late Bio - 0 -	ls: Rejecte - 0 -	d Bids:	N/A – Bids Not Required:	
Submitted By:	Christopher Reckner Director of Purchasin	g & Wareh	ousing	School(s): Dis	strict Wide		
Requested By:	Ralph Leath Director of Transport	ation		Department(s): Transpo	rtation	
Dagammandaday	ard: (See attached)						

T/C CODE: 2518

This tabulation establishes a contract with pre-qualified service providers/contractors to provide charter bus transportation service at firm fixed pricing. Contractors shall be required to provide a safe, reliable and comfortable charter bus service appropriate to the specific needs of each site for such occasions as athletic events, field trips, and other extracurricular activities. It is anticipated that trip itineraries shall vary by vehicle type and size, service duration, and other requirements. Trips normally will be scheduled on school days but will include weekday evenings, weekends, and overnight stays. All orders for services shall be made on an as-needed basis throughout the term of contract and shall require service response at any school and support facility within the District.

Rates provided are to include <u>all</u> fees associated with the trip (i.e. fuel, driver fees/gratuities, mileage, tolls, etc.), as well as deadhead time. No additional fees or gratuities shall be included when providing quotes to service sites.

Note: Cancellations due to Force Majeure (Acts of God) or circumstances beyond reasonable control of either party are exempt from cancellation fees.

Awarded Vendors:

- A Candies Coachworks, Inc.
- BTM Coach, LLC
- Escot Bus Lines
- Florida Trails, Inc. dba Annett Bus Lines
- Holiday Coach Lines
- Jet Set Line, Inc.
- Phoenix Bus, Inc.
- Pico Bros Company, LLC
- Premier Coach, Inc.
- VIP'S Jet Tours, Corp. dba Go Pegasus

Trip Quotations:

All planned charter bus services shall be quoted per the bid rates (or lower) as awarded. Confirmation, acceptance and scheduling of the trip(s) shall be made with a District issued Purchase Order by the requesting site. The charter company shall not require service sites to accept or sign any other contract form to confirm the trip or change any of the requirements of this awarded contract. The charter company's signed submitted, District issued purchase order and trip quote shall serve as the complete contract between the parties for each trip.

There will be no deposits or other payments made in advance by the District to bus companies. The purchase order will be binding on the District to pay for services rendered. District staff will not sign any itineraries, confirmations, or other documents that contain terms and conditions.

Requirements (see solicitation contract for complete descriptions of charter bus requirements)

Charter Company shall possess all necessary and applicable licenses, permits and authority as may be required by Federal, State or local laws for the operation of the business and its vehicles as an interstate motorcoach operator including both USDOT registration and operating authority registration from the Federal Motor Carrier Safety Administration (FMCSA).

All drivers are required to pass a Level 2 Background Screening in accordance with requirements of Jessica Lunsford Act.

A Candies Coachworks, Inc.

Emergency 24/7 Contact:

Contact Name:

Phone Number: Email Address:

			PRICING NOT TO EXCEED				
		Category:	Α	В	С	D	
Des	scription	Passengers:	20-29	30-37	48-55	Other Sizes	
1.	5-Hour Minimum Trip – <u>Flat Rate</u> for charter services for a 5-hour trip, including allowance for deadhead time.		up to \$2500 /Flat			Up to \$3000 /Flat	
2.	Trips 6 - 10 Hours – Additional <u>Per Hour Rate</u> for trips over the minimum five (5) hours and up to ten (10) hours. This hourly rate is in addition (+) to the minimum flat rate in #1.		Up to \$300/HR			Up to \$500/HR	
3.	Multiple Days or Overnight Stays – Daily Rate		Up to \$3000/day			Up to \$5000/day	
4.	Premium Flat Rate* – For Special Events such as Grad Bash, Grad Venture, Senior Night. No other rates shall apply.		Up to \$4500/day			Up to \$6000/day	
	Flat Fee Cancellation Rate **						
5.	One (1) to Six (6) days prior to scheduled day of trip. Fee shall not exceed \$100.00		\$ 100/Flat			\$ 100/Flat	
	Day of Event: Cancellation Flat Ra cancelled day of scheduled event		\$ 500/Flat			\$ 500/Flat	

* Premium Flat Rate app	lies to: Grad Bash, Grad Venture, H.S. Football Fridays			
Are vehicles accessible? Xes No Additional Information: 5-56 passenger buses are ADA				
Company Representativ	re for Quote Requests:			
Contact Name:	Darby Kaplan			
Phone Number:	(352)332-4334			
Email Address:	quotes@candiescoachworks.com			
Company Representative – During Off/Non-Regular Business Hours:				
Contact Name:	James Henry			
Phone Number:	(352)278-0463			
Email Address:	operations@candiescoachworks.com			

operations@candiescoachworks.com

James Henry (352)278-0463

BTM Coach INC.

		PRICING NOT TO EXCEED				
		Category:	Α	В	С	D
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes
1.	5-Hour Minimum Trip – <u>Flat Rate</u> for charter services for a 5-hour trip, including allowance for deadhead time.			\$ 1500/Flat or less	\$ 1600/Flat or less	
2.	Trips 6 - 10 Hours – Additional <u>Per Hour Rate</u> for trips over the minimum five (5) hours and up to ten (10) hours. This hourly rate is in addition (+) to the minimum flat rate in #1.			\$150/hour or less	\$175/hour or less	
3.	Multiple Days or Overnight Stays – Daily Rate			\$2200/daily or less	\$2300/daily or less	
4.	Premium Flat Rate* – For Special Events such as Grad Bash, Grad Venture, Senior Night. No other rates shall apply.			\$ 5000/Flat	\$5200 /Flat	
	Flat Fee Cancellation Rate **					
5.	One (1) to Six (6) days prior to sc trip. Fee shall not exceed \$100.	-		\$100 /Flat	\$100 /Flat	
	Day of Event: Cancellation Flat F cancelled day of scheduled eve	•		\$ 1500 /Flat	\$ 1500 /Flat	

* Premium Flat Rate applies to: Grad Bash, Grad Venture				
Are vehicles accessible	e? 🔀 Yes 🔲 No			
Company Representa	tive for Quote Requests:			
Contact Name:	James Boukedes			
Phone Number:	(321)783-9000			
Email Address:	Jamesbo@btmcoach.com			
Company Representa	tive – During Off/Non-Regular Business Hours:			
Contact Name:	Sandy Burroughs			
Phone Number:	(321)783-9000			
Email Address:	sandy@btmcoach.com			
Emergency 24/7 Contact:				
Contact Name: Andrea Lucas				
Phone Number: (386)256-3939				
Email Address: alucas@btmcoach.com				

Escot Bus Lines, LLC

			PRICING NOT TO EXCEED			
	Categ		Α	В	С	D
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes
1.	5-Hour Minimum Trip – Flat Rate for charter services for a 5-hour trip, including allowance for deadhead time.			\$ 1300/Flat		\$1300/Flat
2.	Trips 6 - 10 Hours – Additional <u>Per Hour Rate</u> for trips over the minimum five (5) hours and up to ten (10) hours. This hourly rate is in addition (+) to the minimum flat rate in #1.			\$160/hour		\$160/hour
3.	Multiple Days or Overnight Stays – Daily Rate			\$1800/daily		\$1800/daily
4.	Premium Flat Rate* – For Special Events such as Grad Bash, Grad Venture, Senior Night. No other rates shall apply.			\$ 3800/Flat		\$ 3800/Flat
	Flat Fee Cancellation Rate **					
5.	One (1) to Six (6) days prior to scheduled day of trip. Fee shall not exceed \$100.00			\$100 /Flat		\$100 /Flat
	Day of Event: Cancellation Flat cancelled day of scheduled ev			**SEE BELOW		**SEE BELOW

enture

Are vehicles accessible?

☐ Yes ☐ No

Additional information: Certain trips may be based on mileage. Rates upon request.

Company Representative for Quote Requests:

Contact Name: Paula Martino

Phone Number: (727)351-0323

Email Address: pmartino@escotbuslines.com; info@escotbuslines.com

Company Representative – During Off/Non-Regular Business Hours:

Same as above

Emergency 24/7 Contact:

Contact Name: Dispatch

Phone Number: (407)418-1222 option 2

Email Address: pmartino@escotbuslines.com; info@escotbuslines.com;

^{**50%} of charter if driver is not dispatched, 100% of charter if driver is on-site

Florida Trails, Inc. d/b/a Annett Bus Lines

			PRICING NOT TO EXCEED				
		Category:	Α	В	С	D	
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes	
1.	5-Hour Minimum Trip – Flat Rate for charter services for a 5-hour trip, including allowance for deadhead time.		\$3235/Flat	\$3235/Flat	\$3235/Flat	\$3235/Flat	
2.	Trips 6 - 10 Hours – Additional <u>Per Hour Rate</u> for trips over the minimum five (5) hours and up to ten (10) hours. This hourly rate is in addition (+) to the minimum flat rate in #1.		\$529/Hour	\$529/Hour	\$529/Hour	\$529/Hour	
3.	Multiple Days or Overnight Stays – Daily Rate		\$3588/Daily	\$3588/Daily	\$3588/Daily	\$3588/Daily	
4.	Premium Flat Rate* – For Special Events such as Grad Bash, Grad Venture, Senior Night. No other rates shall apply.		\$6557/Flat	\$6557/Flat	\$6557/Flat	\$6557/Flat	
	Flat Fee Cancellation Rate **						
5.	One (1) to Six (6) days prior to s of trip. Fee shall not exceed \$1		\$100 /Flat	\$100 /Flat	\$100 /Flat	\$100 /Flat	
	Day of Event: Cancellation Flat cancelled day of scheduled ev		**SEE BELOW	**SEE BELOW	**SEE BELOW	**SEE BELOW	

^{*} Premium Flat Rate applies to: Grad Bash, Grad Venture, Senior Night

** Entire cost of charter when cancelled day of scheduled event

Company Representative for Quote Requests:

Are vehicles accessible?

☐ Yes ☐ No

Contact Name: Wade Scheel
Phone Number: (800)282-3655
Email Address: wade@annettbuslines.com
sales@annettbuslines.com

Company Representative – During Off/Non-Regular Business Hours:

Contact Name: Dispatcher on Call - varies

Phone Number: (863)655-6228

Email Address: sales@annettbuslines.com

Emergency 24/7 Contact:

Contact Name: Dispatcher on Call - varies

Phone Number: (800)282-3655

Email Address: sales@annettbuslines.com

Holiday Coach Lines, Inc.

			PRICING NOT TO EXCEED			
	Category:		Α	В	С	D
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes
1.	5-Hour Minimum Trip – <u>Flat Rate</u> for charter services for a 5-hour trip, including allowance for deadhead time.					\$1390/Flat MAX
2.	Trips 6 - 10 Hours – Additional <u>Per Hour Rate</u> for trips over the minimum five (5) hours and up to ten (10) hours. This hourly rate is in addition (+) to the minimum flat rate in #1.					\$140/Hour MAX
3.	Multiple Days or Overnight Stays – Daily Rate					\$1690/Daily plus lodging
4.	Premium Flat Rate* – For Special Events such as Grad Bash, Grad Venture, Senior Night. No other rates shall apply.					\$4800/Flat MAX
	Flat Fee Cancellation Rate **			1		
5.	One (1) to Six (6) days prior to scheduled day of trip. Fee shall not exceed \$100.00					
	Day of Event: Cancellation Flat Rate for trips cancelled day of scheduled event.					

* Premium Flat Rate app	lies to: Universal Graduation
Are vehicles accessible?	⊠ Yes □ No
Company Representative	e for Quote Requests:
Contact Name:	Mike or Anabella Kanago
Phone Number:	(813)222-0100
Email Address:	Holidayline@aol.com
•	

Company Representative: During Off/Non-Regular Business Hours: same as above

Emergency 24/7 Contact: same as above

Jet Set Line, Inc.

			PRICING NOT TO EXCEED				
		Category:	Α	В	С	D	
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes 60	
1.	5-Hour Minimum Trip – <u>Flat Rate</u> for charter services for a 5-hour trip, including allowance for deadhead time.		\$3500/Flat	\$3500/Flat	\$3500/Flat	\$3500/Flat	
2.	Trips 6 - 10 Hours – Additional <u>Per Hour Rate</u> for trips over the minimum five (5) hours and up to ten (10) hours. This hourly rate is in addition (+) to the minimum flat rate in #1.		\$450/Hour	\$450/Hour	\$450/Hour	\$450/Hour	
3.	Multiple Days or Overnight Stays – Daily Rate		\$6000/Daily	\$6000/Daily	\$6000/Daily	\$6000/Daily	
4.	Premium Flat Rate* – For Special Events such as Grad Bash, Grad Venture, Senior Night. No other rates shall apply.		\$6000/Flat	\$6000/Flat	\$6000/Flat	\$6000/Flat	
	Flat Fee Cancellation Rate **						
5.	One (1) to Six (6) days prior to scheduled day of trip. Fee shall not exceed \$100.00		\$100/Flat	\$100/Flat	\$100/Flat	\$100/Flat	
	Day of Event: Cancellation Flat Rate for trips cancelled day of scheduled event.		100%	100%	100%	100%	

* Premium Flat Rate applies to: Grad Bash, Grad Venture, Senior Night				
Are vehicles accessible? Xes No				
Additional Information: 1	These are maximum rates, discounts would apply.			
Company Representative	e for Quote Requests:			
Contact Name:	Sales Representative			
Phone Number:	(407)649-6599			
Email Address:	sales@jetsetusa.com			
Company Representative	e – During Off/Non-Regular Business Hours:			
Contact Name:	Night Dispatch or Yani Concha			
Phone Number:	(407)649-6599			
Email Address:	sales@jetsetusa.com			
Emergency 24/7 Contact	:			
Contact Name:	Yani Concha			
Phone Number:	(407)649-6599			

sales@jetsetusa.com

List of Subcontractors:

Email Address:

Servitour

Phoenix Bus, Inc.

			PRICING NOT TO EXCEED			
		Category:	Α	В	С	D
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes
1.	5-Hour Minimum Trip – <u>Flat R</u> services for a 5-hour trip, inclu for deadhead time.		\$2000/Flat	\$2000/Flat	\$2000/Flat	
2.	Trips 6 - 10 Hours – Additional for trips over the minimum five up to ten (10) hours. This hour addition (+) to the minimum fla	(5) hours and ly rate is in	\$300/Hour	\$300/Hour	\$300/Hour	
3.	Multiple Days or Overnight St Rate	ays – Daily	\$3000/Daily	\$3000/Daily	\$3000/Daily	
4.	Premium Flat Rate* – For Spersuch as Grad Bash, Grad Ventu Night. No other rates shall app	ıre, Senior	\$5500/Flat	\$5500/Flat	\$5500/Flat	
	Flat Fee Cancellation Rate **					
5.	One (1) to Six (6) days prior to s of trip. Fee shall not exceed \$1		\$100/Flat	\$100/Flat	\$100/Flat	
	Day of Event: Cancellation Flat cancelled day of scheduled ev		100%	100%	100%	

Are vehicles accessible? Xes No	
* Premium Flat Rate applies to: Grad Bash, Grad Venture, Christmas, New Years, Marathon, Hurricane State of Emer Others	rgency, and

Contact Name: Wagner Triska JR

Phone Number: (407)574-7662

Email Address: contact@phoenixbusorlando.com

Company Representative – During Off/Non-Regular Business Hours: Same as above

Emergency 24/7 Contact:

Contact Name: Dispatch Team

Phone Number: (407)574-7662

Email Address: contact@phoenixbusorlando.com

List of Subcontractors:

Annett Bus Line Escot Bus Holiday Coach Lines Jet Set Lines Premier Coach

PICO Bros Company LLC

			PRICING NOT TO EXCEED				
		Category:	Α	В	С	D	
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes	
1.	5-Hour Minimum Trip – <u>Flat R</u> services for a 5-hour trip, inclu for deadhead time.		\$1750/Flat	\$2000/Flat	\$2000/Flat		
2.	Trips 6 - 10 Hours – Additional for trips over the minimum five up to ten (10) hours. This hour addition (+) to the minimum fla	(5) hours and ly rate is in	\$350/Hour	\$395/Hour	\$395/Hour		
3.	Multiple Days or Overnight St Rate	a ys – Daily	\$2000/Daily	\$2500/Daily	\$2500/Daily		
4.	Premium Flat Rate* – For Spesuch as Grad Bash, Grad Ventu Night. No other rates shall app	ure, Senior	\$4500/Flat	\$5250/Flat	\$5250/Flat		
	Flat Fee Cancellation Rate **						
5.	One (1) to Six (6) days prior to s of trip. Fee shall not exceed \$1		\$100/Flat	\$100/Flat	\$100/Flat		
	Day of Event: Cancellation Flat cancelled day of scheduled ev		\$100/Flat	\$100/Flat	\$100/Flat		

Are vehicles accessible? Xes	No
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Additional Information: All the prices are "up to", so prices are the maximum and depending on the dates and availability, the price can be very low. Discounts available for booking two (2) charter buses: 5%

Company Representative for Quote Requests:

Contact Name:	Jean Pico
Phone Number:	(877)777-0045
Email Address:	sales@picobros.com

Company Representative – During Off/Non-Regular Business Hours:

Contact Name:	Jose Pico
Phone Number:	(877)777-0045
Email Address:	operations@picobros.com

Emergency 24/7 Contact:

Contact Name:	Jean/Jose
Phone Number:	(877)777-0045
Email Address:	sales@picobros.com

List of Subcontractors:

MCA Transportation Jet Set Transportation Mears Transportation Empire Transportation

Premier Coach Inc.

			PRICING NOT TO EXCEED				
		Category:	Α	В	С	D	
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes	
1.	5-Hour Minimum Trip – <u>Flat R</u> services for a 5-hour trip, inclu for deadhead time.		\$1800/Flat	\$1800/Flat	\$1800/Flat		
2.	Trips 6 - 10 Hours – Additional for trips over the minimum five up to ten (10) hours. This hour addition (+) to the minimum fla	(5) hours and ly rate is in	\$120- \$250/Hour	\$120- \$250/Hour	\$120- \$250/Hour		
3.	Multiple Days or Overnight St Rate	a ys – Daily	\$1800- \$3000/Daily	\$1800- \$3000/Daily	\$1800- \$3000/Daily		
4.	Premium Flat Rate* – For Spe such as Grad Bash, Grad Vento Night. No other rates shall app	ure, Senior	\$3750/Flat	\$3750/Flat	\$3750/Flat		
	Flat Fee Cancellation Rate **						
5.	One (1) to Six (6) days prior to sof trip. Fee shall not exceed \$1	-	\$100/Flat	\$100/Flat	\$100/Flat		
	Day of Event: Cancellation Flat cancelled day of scheduled ev	·	100%	100%	100%		

* Premium Flat Rate applies to:	Grad Bash, Grad Venture, Senior Night
Are vehicles accessible? ⊠ Yes ☐	No - Some vehicles are accessible, first come first serve, notify vendor when requesting quote.

Additional Information: Rates do not include the cost of relay drivers or rooms required for overnight trips. Billed per case.

Company Representative for Quote Requests:

Contact Name: Sam Martinez
Phone Number: (407)439-0980
Email Address: sales@premiercoachusa.com

Company Representative – During Off/Non-Regular Business Hours:

Contact Name: Trilok Patel

Phone Number: 1-844-411-9011

Email Address: sales@premiercoachusa.com

Emergency 24/7 Contact:

Contact Name: Trilok Patel
Phone Number: 1-844-411-9011
Email Address: sales@premiercoachusa.com

List of Subcontractors:

Phoenix Bus

VIP'S Jet Tours Corp. Dba Go Pegasus

Vencoach Dynamic

			PRICING NOT TO EXCEED				
Ca		Category:	Α	В	С	D	
Desc	ription	Passengers:	20-29	30-37	48-55	Other Sizes	
1.	5-Hour Minimum Trip – <u>Flat R</u> services for a 5-hour trip, inclu for deadhead time.		\$1260/Flat	\$1260/Flat	\$1260/Flat	\$1260/Flat	
2.	Trips 6 - 10 Hours – Additional for trips over the minimum five up to ten (10) hours. This hour addition (+) to the minimum fla	(5) hours and ly rate is in	\$170/Hour	\$170/Hour	\$170/Hour	\$170/Hour	
3.	Multiple Days or Overnight St Rate	ays – Daily	\$2500/Daily	\$2500/Daily	\$2500/Daily	\$2500/Daily	
4.	Premium Flat Rate* – For Spesuch as Grad Bash, Grad Ventu Night. No other rates shall app	ıre, Senior	\$4500/Flat	\$4500/Flat	\$4500/Flat	\$4500/Flat	
	Flat Fee Cancellation Rate **						
5.	One (1) to Six (6) days prior to s of trip. Fee shall not exceed \$1		\$100/Flat	\$100/Flat	\$100/Flat	\$100/Flat	
	Day of Event: Cancellation Flat cancelled day of scheduled ev		\$1000/Flat	\$1000/Flat	\$1000/Flat	\$1000/Flat	

* Premium Flat Rate ap	plies to: Grad Bash, Grad Ventu	ure, Soccer Game	es, Football Games		
Are vehicles accessible?	?⊠Yes □ No				
Additional Information:	: Discount available for booking two or	more buses, based	d on dates and total	amount of hours and	d driving time
Company Representati	ive for Quote Requests:				
Contact Name:	Poliana Lima				
Phone Number:	(407)812-8812				
Email Address:	sales@gopegasus.com				
	ive – During Off/Non-Regular Busir	ness Hours:			
Contact Name:	Night Dispatch				
Phone Number:	(407)812-8812				
Email Address:					
Emergency 24/7 Conta	ct:				
Contact Name:	Night Dispatch				
Phone Number:	(407)812-8812				
Email Address:					
List of Subcontractors:					